



## From the President

Welcome to the first issue of Worldwide News, a newsletter for customers, employees and partners of Worldwide Machinery. We hope you will find this publication interesting, informative and helpful as you plan your heavy equipment needs for the future.

This year marks the 75th anniversary of our company. That's a long time for any company and I think it reflects the quality of our products and the confidence our customers have in us.

We continue to take the steps necessary to position the company for growth. We are investing in new equipment to upgrade our rental fleet, which you will discover as you read this issue.

Our equipment continues to be selected for important projects both in the U.S. and around the world. We have become an important player in the renewable energy market as our equipment is being used to build infrastructure.


Qualified, competent manpower is critical for any company seeking to grow and Worldwide is no exception. To secure the future of the company we are also investing in what we call the Next Generation Talent Development Program. This

program will insure we identify, recruit, train and promote the management talent necessary to continue to meet our customers' needs wherever we operate.

On the back of this publication you will find contact information for the company. We want to stay in touch with you so you can tell us what we do well and, more importantly, what we can do better to meet your needs.

Thanks for supporting the Worldwide Machinery for the last 75 years. We constantly seek to maintain the confidence you show in us by selecting our products for your projects.

Sincerely,



Justin Jarski, Chief Executive Officer



Effective management is key to the growth of any company and Worldwide Machinery is taking the steps necessary to ensure that it recruits, develops and retains future company leaders.

"When I arrived it was apparent that a strength of the company was in its senior management," said Worldwide Chief Executive Officer Justin Jarski. "But like many other companies, there was a big gap between these experienced and capable leaders and the next level of management. We sought a solution to bridge that gap."

The solution was the establishment of the Next Generation Talent Development Program. This program identifies employees with management potential and puts them through a 12-month development cycle, followed by recurring training and practice in subsequent years. The curriculum includes

small group problem solving and one-on-one mentoring with senior management and industry-leading coaches.

"In terms of size we are a mid-major," said Jarski. "But we must be talented enough to compete with companies much larger than we are. This program ensures that we have the management depth and financial strength to do just that."

The benefits to customers quickly become obvious. Corporate capabilities like operational flexibility and rapid response times become part of a company's culture when they are ingrained in future management. Customers only recognize these traits when they require them.

"We are rapidly becoming a significant player in the industries we serve," said Jarski. "We want our customers to know they are in good hands for the long term."

# Talent development is key to future success.



# Innovative Crawler Carrier goes pretty much anywhere you need it.

It's a new addition to the Worldwide Machinery rental fleet.

Worldwide Machinery's Crawler Carrier doesn't exactly go where no man has gone before, but it does get into some pretty tough spots that are unreachable for traditional wheeled vehicles.

"If you need fuel and lubrication products directly on-site in difficult to reach places, this might be the perfect option," said Ryan Winslow, Vice President of Fleet Management for Worldwide. "The track-mounted unit is particularly effective in mud, soft sand, and low ground pressure applications."

The Superior ST-150X Crawler Carrier is equipped with a fuel/lube deck that includes:

- A 500-gallon fuel tank for on-site supply.
- Four separate product tanks to accommodate a variety of lubricants and coolant.
- A Diesel Exhaust Fluid (DEF) tank.
- A 120 lb capacity grease drum.
- An integrated toolbox for essential tools and equipment.
- A hydraulic air compressor and air tank.

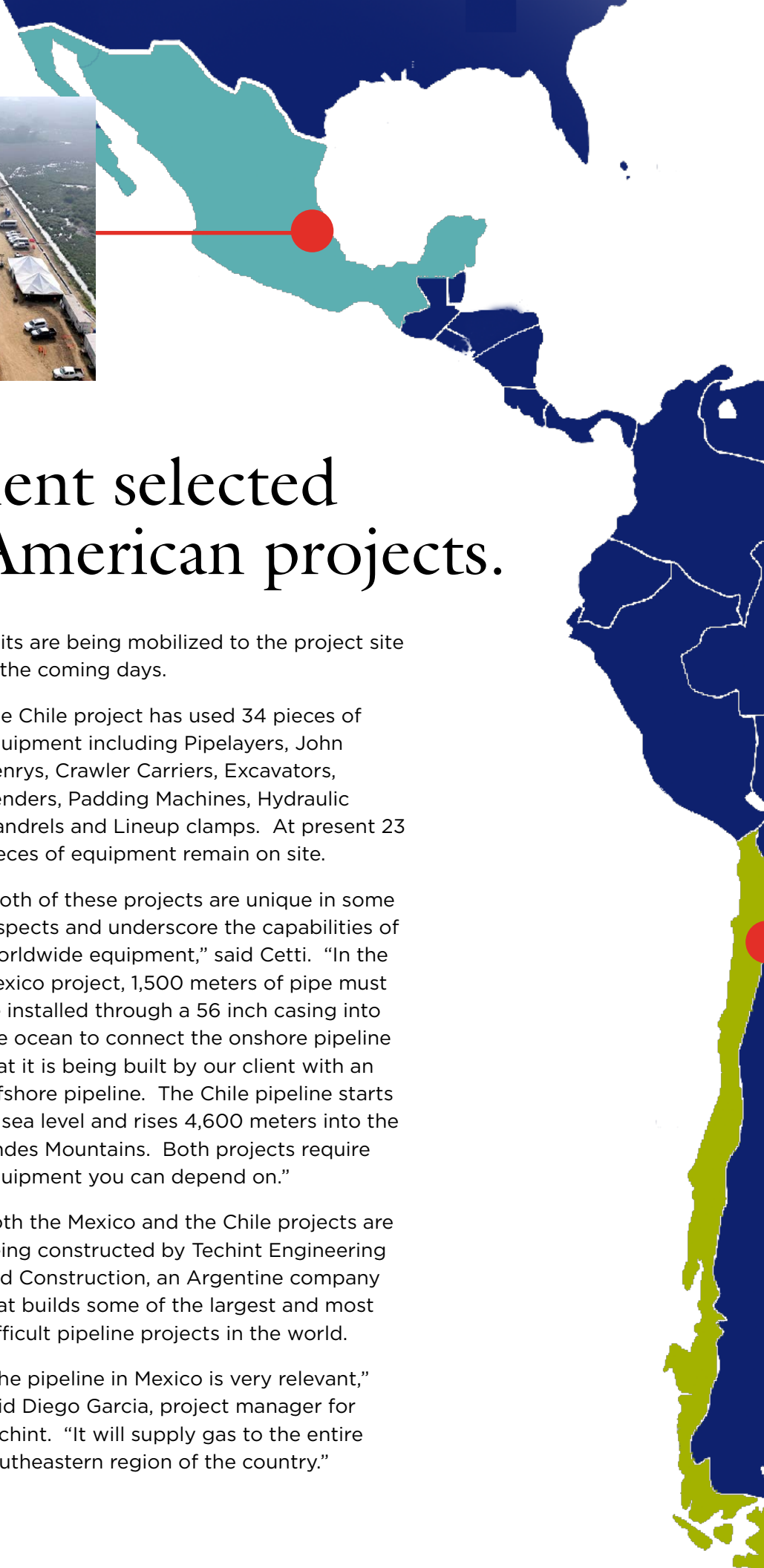
"This versatile fuel/lube deck can be mounted on either a single person or dual person ST-150X chassis," said Winslow. "Its small size allows it to navigate tight spots and small locations with ease."

The Superior Crawler Carrier lineup also includes options such as flatbed, dump bed, sandblasting rig, welding deck, water tank, fifth wheel and personnel carrier options. All configurations are available for rent or purchase and can be tailored to meet specific project requirements.

"I would highly recommend this crawler if you have a site with soft soil conditions where a rubber tire fuel truck is likely to get stuck," said Ronnie Napp of Worley Construction. "We were working on a large project in the Permian Basin recently that required a good bit of tracked heavy dirt equipment. The site was over 200 acres so we needed an off-road fuel truck so the heavy equipment did not have to track long distances to refuel. We used the crawler for six months and were extremely pleased with its performance."

For more information about the Crawler Carrier or other products in the Worldwide Machinery line call 800.383.2666, or visit [www.worldwidemachinery.com](http://www.worldwidemachinery.com).





# Worldwide equipment selected for major Latin American projects.

Worldwide Machinery equipment continues to be selected for some of the largest projects in Central and South America. Recently the company was selected for major pipeline projects in both Mexico and Chile.

The Mexico project is laying 23 kilometers of 36 inch pipe from Tuxpan City to Dos Bocas. The pipeline will transport natural gas and is scheduled for completion in May of 2024.

The Chile project is 150 kilometers of 44 inch pipe from Iquique to a copper mine in the Andes Mountains. It is scheduled for completion in June of 2024.

“Worldwide was selected for both projects because we have our own line of specialized equipment that is ideal for the construction of pipelines,” said Eduardo Cetti, the company’s sales manager for Latin America. “The equipment is available for sale or rent and we can get it where our customers need it when they need it.”

The Mexico project is using 31 pieces of Worldwide equipment including Pipelayers, Crawler Carriers, Benders, Facing Machines, Padding Machines, Vacuum Lifts, Hydraulic Mandrels and Line-up Clamps. Three more

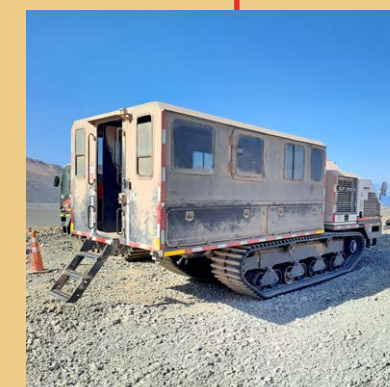
units are being mobilized to the project site in the coming days.

The Chile project has used 34 pieces of equipment including Pipelayers, John Henrys, Crawler Carriers, Excavators, Benders, Padding Machines, Hydraulic Mandrels and Lineup clamps. At present 23 pieces of equipment remain on site.

“Both of these projects are unique in some respects and underscore the capabilities of Worldwide equipment,” said Cetti. “In the Mexico project, 1,500 meters of pipe must be installed through a 56 inch casing into the ocean to connect the onshore pipeline that it is being built by our client with an offshore pipeline. The Chile pipeline starts at sea level and rises 4,600 meters into the Andes Mountains. Both projects require equipment you can depend on.”

Both the Mexico and the Chile projects are being constructed by Techint Engineering and Construction, an Argentine company that builds some of the largest and most difficult pipeline projects in the world.

“The pipeline in Mexico is very relevant,” said Diego Garcia, project manager for Techint. “It will supply gas to the entire southeastern region of the country.”



# Worldwide continues to upgrade rental fleet.



## New arrivals meet customer demand for high spec equipment.

Worldwide continues to upgrade its rental fleet in an ongoing effort to deliver the latest equipment to customers.

“We are always trying to keep our rental fleet state-of-the-art,” said Bart Furrow, Senior Vice-President of Sales for the company. “Manufacturers are always upgrading their equipment and we try to stay up to date by offering our customers the latest models.”

Worldwide purchases new equipment from several vendors across the nation. The equipment is then delivered to Worldwide’s network of facilities nationwide, or directly to the job site.

“We just received several new Crawler Carriers, a tracked vehicle that is popular when working in a variety of conditions where other, less capable vehicles are at a disadvantage,” said Furrow. “These are all the new and improved Series II XR Models which have a 360 degree rotation capability. This feature is especially important when working on narrow roads, or in places where there is limited space to maneuver.”

Rental equipment is an increasingly key component of Worldwide’s business as the cost of new equipment continues to soar. Companies are reluctant to make the capital expenditures required to purchase heavy equipment unless they are confident they can keep it busy one hundred percent of the time.

“Many times it just makes sense for a company to rent equipment,” said Furrow. “Some companies do it to supplement their fleets on larger jobs, or on locations where deploying their own equipment is not economical. Others do it when they just need a piece of equipment for a short time.”

Worldwide prides itself on being able to deliver any large piece of equipment to any place at any time. The company’s reputation hinges on it.

“We rent what you need,” said Furrow. “If we don’t have it, we will make every effort to find it for you. Our company is built on that promise.”



# Don't give 'em a hand... or even a finger.

Your fingers do a lot of things. They grasp tools. They type. They pick up. They hold. Sometimes they even show people what you think of them.

Fingers are important. And that's why protecting them in an industrial environment should be high on everyone's list. Failure to address this can have some serious consequences.

That's why hand and finger safety is a key component of Worldwide Machinery's safety program. It's key to keeping employees on the job and working productively.

"We understand how important hand and finger safety is," said Kenny Wall, Safety Manager at Worldwide. "That's why we are constantly trying to improve it. We know that a hand or finger injury can be career changing, even life changing."

Wall lists several ways to keep from being a hand and finger casualty. They include:

- Wear the right gloves.

"Gloves are better than ever," said Wall. "Make sure you get the right ones, make sure they fit and wear them on the job."

- Know what you are grabbing before you grab it. Look for pinch points.
- Check for sharp edges or spurs that can cause lacerations, the most common hand and finger injury.
- Be careful you are not grabbing something that is spinning or moving.
- Be particularly alert when working in tight quarters.
- Check for high temperature before you begin your task.
- Do a job safety analysis (JSA). Assess the task at hand and look for things that can hurt you.

"Like most safety precautions, hand and finger safety is just common sense," said Wall. "Wear the correct PPE, be alert to hazards and watch out for the other guy. Do that and your chances of going home injury-free are greatly enhanced."



## Worldwide Machinery Locations.

Worldwide Machinery serves our customers through a network of strategically located facilities nationwide. Please visit our website at [www.worldwidemachinery.com](http://www.worldwidemachinery.com) for the address of the location near you or your project.

